



## Welcome!

Your hosts... **Tom Ziglar** (proud son of Zig Ziglar) and **Howard Partridge** (Ziglar small business coach)



## Recording...



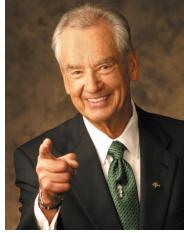
# If you want to share your goals, CALL in!





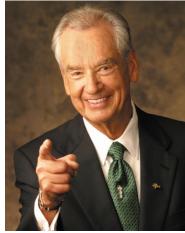
#### **12 Week Born To Win Webinar Series**





"You were born to win, but to be the winner you were born to be, you must plan to win and prepare to win. Then, and only then can you expect to win" – Zig Ziglar





"You are what you are and where you are because of what has gone into your mind. <u>You can change</u> what you are and where you are <u>by changing what goes into your mind.</u>"

– Zig Ziglar



### Review...

- You Can Do More than You Think
- Flea Training
- How Your Experiences Influence You
- You Have a Responsibility To Discover Your Purpose!
- RISK (wisely), Overcome FEAR, and Stay Away from SNIOPS!



## Part II: Preparing to Win Chapter 6: Knowledge Gives You Power



"Applied knowledge gives you the power to see past today's challenges. This is why you have to feed your mind with the good, the pure, the powerful and the positive."



What's Exciting About Knowledge?



**Smartphone** 



*"Prosperity belongs to those who learn things the fastest." – Paul Zane Pilzer* 



"Automobile University"



#### **DON' T WASTE YOUR TIME**



#### **DOING WHAT'S RIGHT**





#### **Born To Win Business Growth Workshops**

#### With Tom Ziglar and Howard Partridge

#### www.HowardPartridge.com/borntowin